

NO: <u>09-091</u>

April 7, 2009

SUBJECT: Amendment of Outside Counsel Agreement for Fair Oaks Affordable Senior Housing Matters

REPORT IN BRIEF

Approval is requested for a Second Amendment to a contract with the law firm of Stein & Lubin LLP, to assist the City Attorney and the Housing Department with negotiations and document drafting and review pertaining to the Fair Oaks Affordable Senior Housing Project. The Project has turned out to be very complex and to require substantial involvement from both the City Attorney and outside counsel. The current contract provides for fees not to exceed \$100,000 and this second amendment is required to reflect the actual time spent on the Project and legal fees that exceed the current cap.

BACKGROUND

Paul Niewiadomski, a specialist in the area of commercial real estate with expertise in development, acquisitions and dispositions, financing, leasing, and construction, and partner of the law firm of Stein & Lubin LLP, was retained by the City Attorney under Section 908 of the City Charter to represent the City and provide legal services, consultation and advice on issues and matters pertaining to the Fair Oaks Senior Affordable Housing Project. This assistance has been essential in negotiating and drafting the Ground Lease and Development and Disposition Agreement. Due to the involvement of three [arties (County, City, and Mid-Pen), the requirement to divide the project into two separate phases to maximize financing opportunities and allow for the additional contribution of \$500,000 from Mid-Pen, and some complex environmental negotiation because of a County clinic generator, the legal work on this project was complex and time-sensitive.

The City's current contract with Stein & Lubin LLP commenced on January 1, 2008, in an amount not to exceed \$50,000. It was then amended on October 22, 2008 to increase the contract amount to \$100,000 and extend the contract to December 31, 2010. To date, \$91,656.67 has been expended, leaving \$8,343.33 available. The current invoice submitted for payment from Stein & Lubin LLP exceeds the amount of funds available.

DISCUSSION

The City required, and will continue to require on a more limited basis, the specialized legal services of Paul Niewiadomski and Stein & Lubin LLP on

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matters pertaining to the Fair Oaks Affordable Senior Housing Project. Payment for legal work provided to date and continuation of these services will require an amendment to the professional services contract for an additional amount of \$40,000 to cover on-going and anticipated legal services under the current contract. The City Attorney finds the billing rate for this firm to be highly competitive with other legal firms providing similar services.

FISCAL IMPACT

Total cost for a second amendment of this contract for legal services will not exceed \$140,000. Funds are available from the Housing Mitigation Fund for the Fair Oaks Affordable Senior Housing Project and no general funds will be allocated.

PUBLIC CONTACT

Public contact was made through posting of the agenda on the City's official notice bulletin board, posting of the agenda and report on the City's web page, and the availability of the report in the Library and the City Clerk's office.

ALTERNATIVES

- 1. Approve a second amendment to increase the contract with the law firm of Stein & Lubin LLP in an amount not to exceed \$140,000.
- 2. Do not approve a second amendment to the contract with Stein & Lubin LLP.

RECOMMENDATION

It is recommended that Council approve a Second Amendment to the Outside Counsel Services Agreement with Stein & Lubin LLP for legal services in an additional amount not to exceed \$140,000.

Prepared and reviewed by:

David E. Kahn, City Attorney

City Attorney's Office

Attachments:

Attachment A – Draft Second Amendment to Outside Counsel Agreement

ATTACHMENT A

SECOND AMENDMENT TO OUTSIDE COUNSEL SERVICES AGREEMENT BETWEEN THE CITY OF SUNNYVALE AND STEIN & LUBIN, LLP

by and betwee LUBIN, LLP related to day Agreement and	en the CITY OF SUNNYV ("Outside Counsel) for the rafting and negotiation of	ALE, a municipal corport purpose of providing leads the Ground Lease, E for the Fair Oaks Afforda	commencing January 1, 2008, pration ("City") and STEIN & egal advice and representation development and Disposition able Senior Housing Project, is a 4.0, as follows:	
1.	Section 4.0 is hereby amen	ded to read as follows:		
PAYN	4.0 COMPENSATION MENTS.	N, REIMBURSEMENT	AND METHOD OF	
incorp alter f signed	4.1 Compensation. For the charged in accordance orated by reference. Exhibites and charges applicable and approved by the City Act exceed \$140,000.00.	it "A" may be amended, hereto provided that a le	hich is attached and , from time to time, to etter agreement is duly	
2. commencing.	Except as amended above January 1, 2008, shall remain		conditions of the Agreement	
	TTNESS WHEREOF, City o Outside Counsel Services		have executed this Second	
Dated:	, 2009	Dated:	, 2009	
CITY OF SUNNYVALE A Municipal Corporation		STEIN & LUBI	STEIN & LUBIN, LLP	
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David E. Kahn, City Attorney

Paul J. Niewiadomski, Partner

EXHIBIT A

RATE SCHEDULE

A. HOURLY RATES FOR LEGAL PERSONNEL

Paul Niewiadomski:

\$325

Partners:

\$340 to \$625

Of Counsel:

\$300 to \$350

Associates:

\$230 to \$325

Legal Assistants:

\$115 to \$160

B. STANDARD CHARGES

We charge for our time in units of .10 hours.

C. COSTS AND EXPENSES

In-house photocopying

\$.25/page

Mileage

\$.485/mile

Facsimile

\$.25/page

All other costs will be charged at our actual cost.

D. SUBJECT TO CHANGE

We normally increase our hourly rates annually as of November 1 and our invoices will reflect those increased rates should they occur. If you decline to pay any increased rates, we will have the right to withdraw as your lawyers.